







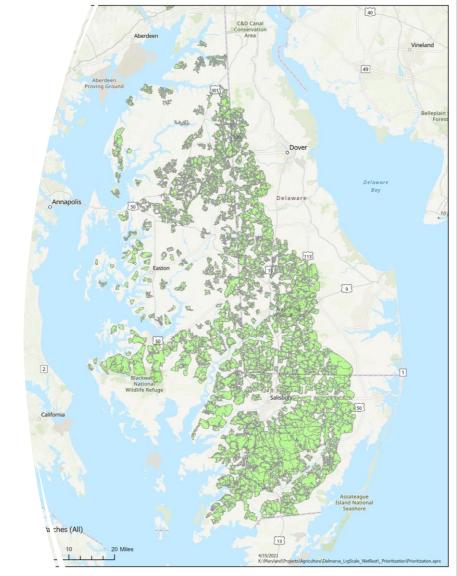


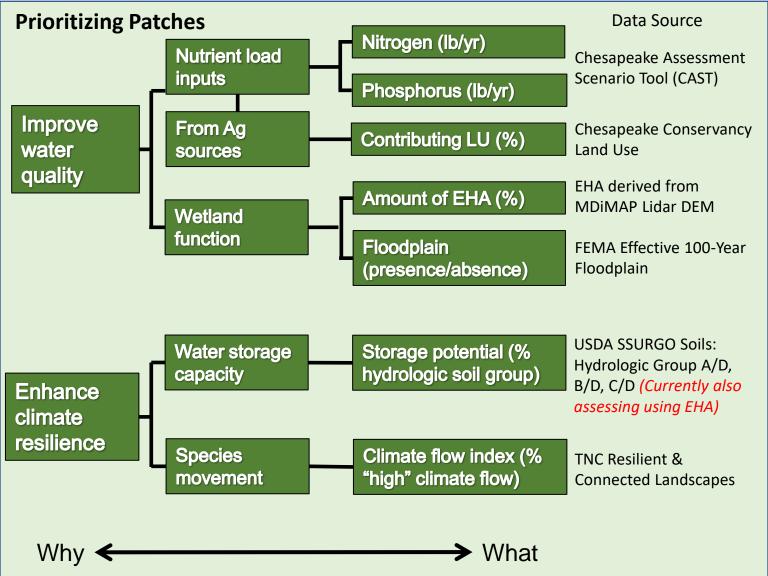
## Delmarva Wetland Partnership

Targeting Large-Scale Wetland Restoration for Water Quality Benefits & Climate Resilience

#### **Restoration Opportunities**

- > 300 acres restorable land use (forest, agriculture [excluded prime ag lands], other)
- > 150 acres ecohydro-active areas
- >2ft mean elevation
- 964 potentially restorable patches

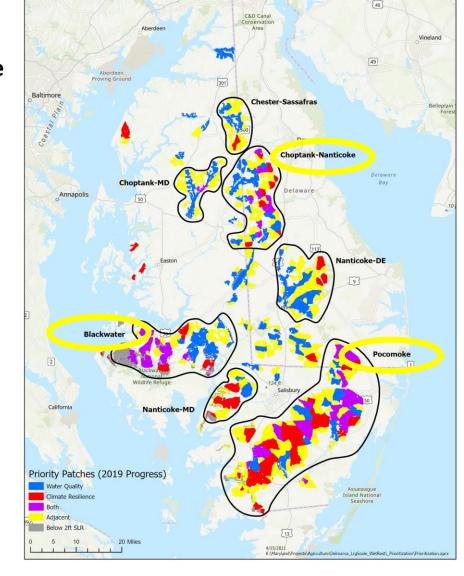


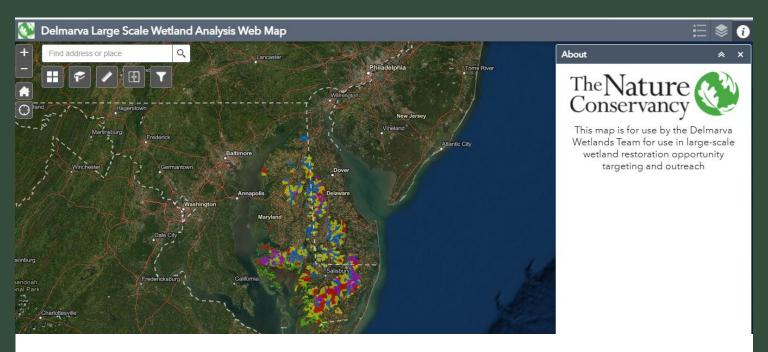


#### **Priority Patches by Objective**

- Water Quality
- Climate Resilience
- Both
- Adjacent patches

clusters with <300 ac above 2ft SLR shown in grey



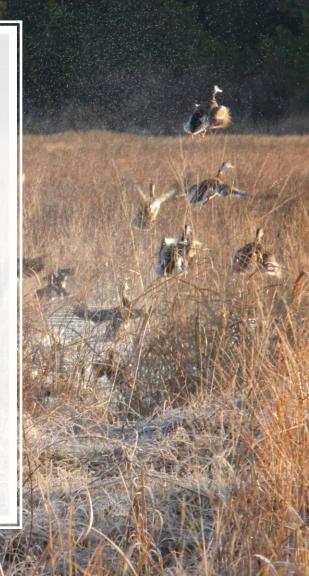


# ArcGIS Online Mapping Tool



## Overall outreach approach

- 1. Incentive postcard delivered to 1/3 of landowners using generic message/design
- 2. Survey delivered to all landowners
- 3. Postcards redesigned to reflect survey results, target specific landowners/regions, send out to remaining landowners
- 4. Document and assess landowner engagement via Survey 123
- 5. Analyze overall project success, barriers and failure
- Total parcels in target area: 5,320
- Total acreage: 37,585,885 acres
- Total number of landowners: 2,443



### Outreach postcard

- We are piloting a novel "pre-incentive" approach
  - Pre-incentive = \$50 if landowner agrees to a site visit
- Currently sending out 300 per mailing wave (100 per outreach specialist)
  - First mailing went out January 19<sup>th</sup>, 2022
- Evaluating and adjusting mailing rate iteratively based on responses
- Will adjust design/language post-survey results and send out to remaining landowners
- First mailing wave = approx. 3% response rate (as of 2/1)



A growing number of federal, state, and private programs are paying Delmarva landowners to restore wildlife habitat on their land.

Interested to hear more? Want \$50 and a free assessment of your land?

To hear more details, or schedule a no pressure assessment visit, reach out to us at:

Chase Colmorgen, Ducks U. phone: 302-245-3235 email: ccolmorgen@ducks.org

USDA/NRCS is an equal opportunity provider, empl and lender. This offer comes from
The Nature Conservancy,
NRCS, US Fish and Wildlife,
and Ducks Unlimited. We
work to help Delmarva
landowners and wildlife.
This service is free!

### Landowner Survey

- Questions assess...
  - Perceptions/knowledge of restoration and restoration programs
  - Trust in our organizations
  - Perceived norms (how do others around them feel)
  - Motivations shaping willingness to participate in restoration programs
- Multi-wave design (Dillman et al. 2014)
  - All non-respondents receive a second survey packet 2-3 weeks after initial mass-mailing
  - Incentive: Respondents entered to win \$500
  - Survey scheduled to mail in mid February
- Post-cards will be re-designed based on responses





Matthew Houser 2020 Horns Point Rd. Cambridge, MD 21613



00008\*\*P0001-S0001-B0001\*\*\*\*\*\*AUTO\*\*MIXED AADC 926 FirstName LastName 1234 Anywhere St

North Chelmsford MA 01863-1914



# Tracking Outreach

- Survey 123
  - ArcGIS hosted online survey or questionnaire
  - Customized to reflect engagement timeline:
    - Initial contact
    - Site visit
    - Contract
    - Project implementation

## Survey123 Tracking Tool

#### Delmarva Wetlands Outreach and Project Contact Tracker

This survey is intended for recording and tracking outreach efforts across Delmarva by The Nature Conservancy Maryland/DC Chapter and partner organizations.

Questions in this survey are grouped below, select the drop down arrow to view and record information in the appropriate location. This survey is intended to be revisited and edited over the duration of communications and project implementation with an individual landowner.

Outreach Conducted By: Name, Job Title, Agency	
First Contact 🕟	
Site Visit 🕟	
Contract <b>9</b>	
Project Implementation 🕟	

#### General Notes

Please capture general notes and/or key information not captured in other fields in the survey below

# Additional Learning Opportunities on Targeting

- February 23<sup>rd</sup> 10:00-11:30
- EHA Training: TBD



