

Stormwater & Green Infrastructure Workforce Development Forum Report

APPENDICES

Appendix A: List of Forum Participants

Local Government	t Forum Attendees			
Sarah Anderson, American Forests*	Neely Law, Center for Watershed Protection*			
James Barnhart, LGAC, West Virginia Delegation	Julie Lawson, District of Columbia			
Randy Bartlett, Fairfax County, VA	Lori Lilly, Howard EcoWorks*			
Richard Baugh, LGAC, Virginia Delegation	Leo Lutz, LGAC, Pennsylvania Delegation			
Carin Bisland, EPA Chesapeake Bay Program	Andria McClellan, LGAC, Virginia Delegation			
Jessica Blackburn, Alliance for the Chesapeake Bay	Faith McNeill, Latin American Youth Center			
Amanda Bland, Alliance for the Chesapeake Bay	Brianne Nadeau, LGAC, District of Columbia Delegation			
Antonia Bookbinder, MD-National Capital Park and Planning Commission*	Jacob Newman, Latin American Youth Center			
Patty Bubar, LGAC, Maryland Delegation	Erin O'Grady, Alliance for the Chesapeake Bay*			
Josh Burch, DC Department of Energy & Environment*	Matt Pennington, Eastern Panhandle Regional Planning & Development Council, WV*			
Ed Bustin, LGAC, Pennsylvania Delegation	Tuana Phillips, EPA Chesapeake Bay Program			
Mark Cameron, Baltimore City, MD	Don Phillips Jr., LGAC, Delaware Delegation			
Laura Cattell Noll, Alliance for the Chesapeake Bay	Kelly Porter, LGAC, Maryland Delegation			
Ola-Imani Davis, Alliance for the Chesapeake Bay	Jake Reilly, National Fish & Wildlife Foundation*			
Jacob Day, LGAC, Maryland Delegation	Gwen Ross, PA Department of Community & Economic Development			
Jimmy Dick, Environmental Quality Resources	Ted Scott, Stormwater Maintenance and Consulting*			
Liz Feinberg, National Fish & Wildlife Foundation	Ann Simonetti, LGAC, Pennsylvania Delegation			
Rachel Felver, Alliance for the Chesapeake Bay	Phillip Stafford, MD Department of Natural Resources			
Michael Ferrari, Department of Labor	Jennifer Starr, Alliance for the Chesapeake Bay*			
Ronald Fithian, LGAC, Maryland Delegation	Kathy Stecker, MD Department of the Environment			
Kate Fritz, Alliance for the Chesapeake Bay	Charlie Stek, Citizens Advisory Committee			
Beth Ginter, Chesapeake Bay Landscape Professional Program*	James Sullivan, DE Department of Natural Resources and Environmental Control			
Jasmine Gore, LGAC, Virginia Delegation	Adrienne Summers, Howard County Community College			

Michael Helfrich, LGAC, Pennsylvania Delegation	Bradley Thompson, Community College of Baltimore County
Chuck Herrick, New York University	Jared Tomlin, City of Martinsburg, WV
Julia Hillengas, PowerCorps	Jacqueline Weinberger, CEO Works
Cynthia Hull-Miller, Blue Ridge Community & Technical College	James Wheeler, LGAC, Pennsylvania Delegation
Abbi Huntzinger, Alliance for the Chesapeake Bay*	Bruce Williams, LGAC, Maryland Delegation
Ann Jurczyk, Chesapeake Bay Foundation	Phil Wilson, MD-National Capital Park and Planning Commission
John Kennedy, VA Department of Environmental Quality	Shea Zwerver, PA DCNR Bureau of Forestry

Additional Planning Team Representatives (who were unable to attend the forum)					
Ryan Davis, Alliance for the Chesapeake Bay	Anthony Nolan, Prince Georges County Park and Planning Division Chief				
Dave Hirschman, Hirschman Water	Ellen Shultzabarger, PA DCNR Dept of Forestry				
Jenny McGarvey, Alliance for the Chesapeake Bay	Dana Stein, Baltimore Civic Works				
Jenna Mitchell, Alliance for the Chesapeake Bay	Ashe Wellington, Civic Works' Center for Sustainable Careers				

^{*}Served on the Forum Planning Team

Appendix B: Backgrounder

BACKGROUNDER 2019 NFWF/LGAC Local Government Forum: Stormwater & Green Infrastructure Workforce Development September 11, 2019

This document is intended to provide participants in the Local Government Forum with foundational information and an understanding of the preliminary recommendations for addressing the problem identified below. We ask that all participants review this information in advance and that you come to the meeting prepared to contribute to the development of specific actionable recommendations.

Introduction and Problem Statement

Each year the Local Government Advisory Committee (LGAC) to the Chesapeake Executive Council hosts a one-day problem solving forum, where LGAC members and expert stakeholders come together to take a deep dive on an environmental issue in the Chesapeake Bay of utmost importance to local leaders and their communities. This forum is sponsored by the National Fish & Wildlife Foundation (NFWF) and is invitation-only. Topics from previous years include incorporating green infrastructure into capital improvement plans, filling capacity gaps in technical assistance and land use considerations.

In the past several years, LGAC members have sought insight and understanding of local leaders' water resource priorities, and through additional grant funding, hosted a large number of local elected official roundtables in VA and PA to discuss local priorities within the watershed. A recurring theme we heard was increasing the opportunities for workforce development, and the problem of an inadequate workforce to support maintenance of stormwater and green infrastructure best management practices (BMPs). In the 2018 LGAC recommendations letter to the Chesapeake Executive Council (see figure 1), LGAC advocated for the need to support and expand workforce development programs.

Figure 1. LGAC Workforce Development Recommendations to the Chesapeake Executive Council, 2018:

To address local government staffing gaps, jurisdictions should support programs to train targeted groups, including offenders, veterans and other disadvantaged populations, to perform such functions as installing and maintaining green infrastructure. Such programs could be designed to address challenging local issues such as the opioid epidemic, reducing recidivism, and lack of staff to perform maintenance functions on public infrastructure. Models for these types of programs include Civic Works in Baltimore and the Virginia Department of Corrections, Academy for Staff Development, which currently provides on-the-job practical learning programs in Culinary Arts, Housekeeping and Maintenance. Offenders selected for these programs are provided with certificates upon completion and/or release to reflect the skills and knowledge they have obtained while in these re-entry programs. Another suggestion which we believe has merit is a student loan forgiveness program for people who choose to work in the public sector. We believe this could be particularly beneficial in terms of attracting civil engineers and other technically trained staff to work in local government.

Many local governments have not identified their community needs around the operations and maintenance of stormwater and green infrastructure BMPs. Determining these needs will help a community to develop the best process to efficiently and effectively maintain municipal BMPs and develop a robust green collar workforce. Several excellent workforce development models exist throughout the region and could be adapted and replicated to other parts of the region in order to facilitate growth in the local green economy. (**Problem Statement**)

LGAC is hosting this year's forum in order to provide the Chesapeake Bay Program leadership with more specific recommendations for better meeting the workforce needs in communities across the Bay region.

Forum Goal

By the end of the day, we expect to identify current programs that **combine meaningful employment**, a living wage, and marketable trade skills to showcase successful workforce development and training programs. We will identify the gaps in the existing programs that need to be addressed in order to bolster the "green collar" workforce (i.e. job pipelines/support) and meet the variety of technical and entry level maintenance needs that communities require across the Bay.

This forum will bring together experts to brainstorm recommendations for expanding existing models and introducing new and innovative workforce development opportunities.

Background and Assumptions

The Forum Planning Team helped LGAC identify the key barriers to workforce development across the region. We developed a set of assumptions to guide and focus the day, since this is a broad topic that involves many partners and varying local demand and supply.

The following are the guiding set of assumptions:

- Numerous training opportunities exist for entry level opportunities (such as Baltimore Civic Works and Howard EcoWorks). These types of programs not only train workers on basic skills, but have a multitude of social goals, supporting underemployed populations and providing case management support to help with job readiness skills.
- Training for more technical skills to support larger stormwater and green installation and maintenance projects exist, and will be the focus of this forum as we seek examples to adapt and expand these types of programs in regions where there are gaps in the availability of programs.¹
- Local needs vary depending on many factors including the maintenance needs of a community and scale of projects, the capacity of the local government to support jobs, and whether other goals are trying to be met by implementing a training program. There is **no one stop shop solution for workforce development** that can be applied across the Chesapeake Bay.
- When focusing solely on stormwater or green infrastructure maintenance, there may not be enough jobs available to support a dedicated training program. When expanding focus to other sectors (wastewater, drinking water, etc.) there are more opportunities to support jobs.

¹ See the *Program Comparison Matrix* for a highlight of varying types of workforce development programs that currently exist.

Stormwater & Green Infrastructure Workforce Development – Appendices Alliance for the Chesapeake Bay

Appendix C: Agenda







Forum Agenda: Stormwater & Green Infrastructure Workforce Development 10:00 am - 4:00 pm, September 11, 2019

Location: National Conservation Training Center (NCTC), 698 Conservation Way, Shepherdstown, WV 25443

Problem Statement: Many local governments have not identified their community needs around the operations and maintenance of stormwater and green infrastructure BMPs. Determining these needs will help a community to develop the best process to efficiently and effectively maintain municipal BMPs and develop a robust green collar workforce. Several excellent workforce development models exist throughout the region and could be adapted and replicated to other parts of the region in order to facilitate growth in the local green economy.

Meeting Goal: This forum will bring together experts to brainstorm recommendations for expanding existing models and introducing new and innovative workforce development opportunities.

10:00 a.m. Welcome/Introductions

Jake Reilly, Director, NFWF Chesapeake Bay Programs

10:10 a.m. Workshop Overview/Purpose

Jennifer Starr, Director of Local Government Programs

Alliance for the Chesapeake Bay

10:30 a.m. Problem Statement Agreement Neely Law, Director of Education and Training Center for Watershed Protection

Desired Outcome: Reach consensus on problem statement, key issues/assumptions and approach to solidifying recommendations.

11:30 a.m. Local Needs Identification and Discussion Jennifer Starr

12:00 p.m. Lunch 12:45 p.m. Training-Case Studies

Review models and discuss the general lessons to be learned from each:

1. Chesapeake Bay Landscape Professional (CBLP) Certification Programs

Beth Ginter, CBLP Coordinator

2. Blue Ridge Community & Technical College (CTC) Cynthia Hull-Miller, Blue Ridge CTC

Howard EcoWorks
 PA Dept of Conservation & Natural Resources Arboriculture Course
 Shea Zwerver, PA Bureau of Forestry

5. Clean Water Certificate Training Program

Neely Law, Center for Watershed Protection

6. RiverCorps Josh Burch, DC Department of Energy & Environment

6. Rivercorps Josh Burch, De Department of Energy & Environment

1:45 p.m. Break

2:00 p.m. Recommendations for Adapting and Expanding Kate Fritz, Executive Director
Workforce Development Programs Alliance for the Chesapeake Bay

Stormwater & Green Infrastructure Workforce Development – Appendices

Alliance for the Chesapeake Bay

Adjourn

4:00 p.m.

Appendix D: Matrix of Programs

1	Topic Areas Addressed by	Targeted	Targeted Employment Level	nt Level	Type of Credential	redential					
Program/ Iraining	Training	Entry-Level	Incumbent	Professional Certification Certificate	Certification	Certificate	Requirements	Targeted Job	Length of Program	Program Outcome/Metric	Website Link
Chesapeake Bay Landscape Professional Certification Level 1			×	×	×		Candidates must have related work experience, an advanced degree or certificate, OR professional certification	Professional advancement	Two-day training class and written exam; must complete and log 20 CEUs every two years to maintain certification	Trained: 630; Certified: 447	https://cblpro.org/
Chesapeake Bay Landscape Professional Certification Level 2	Advanced credential in design and installation of conservation landscapes, with emphasis on small-scale stormwater retrofits			×	×		Candidates must be Level 1 certified and have some experience with BMPs	Professional advancement	Three-day intensive seminar	Trained: 77: Certified: 60	https://cblpro.org/
Chesapeake Bay Landscape Professional Certification - Associate		×				×	None	Crew Member/Crew Leader	Varies depending on program partner. May be delivered as part of a summer work program, or in school or camp, or other setting.	Trained: 55	https://cblpro.org/
Chesapeake Bay Landscape Professional Maintenance Crew Certificate (Pilot 2019- 2020)	Focus on BMP maintenance planning and tasks					×	None	Municipal Crew Member or Crew Leader	One-day workshop	No data available	https://cblpro.org/
Blue Ridge Community and Technical College	Environmental Science, UAS, Laboratory Technician						Community college program acceptance criteria	Technician with government or private firm	30 - 51 credit hours	No data available	http://www.blueridgectc.edu/
Howard EcoWorks	Stormwater and green infrastructure BMP installation & maintenance	×		×		×		Crew Member, Crew Leader, Foreman, Driver, 19 Professional advancement	READY summer program: 8-10 weeks UpLift: 9-10 months Seeds of Change: 6 weeks	3 CBLP-A certificates 16 Certificates for Life Changel); Hourly wage on average for 30% of nts; 83 prisoner days at a cost savings of	http://www.howardecoworks.org /home
PA Department of Conservation & Natural Resources Arboriculture	Arboriculture and riparian forest buffers	×						Crew Member		I OCCUTE	https://www.dcnr.pa.gov/about/P ages/Forestry.aspx
Baltimore Civic Works Center for Sustainable Careers Green Training & Jobs	Brownfields remediation, residential energy efficiency, stormwater management, and solar installation	×				×		Crew Member	Three months, plus two weeks of on-the -job training	See CWC Level 100. Additional program metrics for other job training programs offered.	http://sustainablecareers.civicwor ks.com/
River Corps	Stream monitoring, invasive species management, and LID/BMP inspection and maintenance	×						Crew Member or Crew Eleader	Five months		https://doee.dc.gov/
Clean Water Certificate Training Program Level 100	Introduction to the construction, maintenance and inspection of green infrastructure practices	×	×	9		×	nt loyer	r r	35 hours of combined classroom, field-based on hands on activities	Data based on program partnerships with Givic Works' BCSC: 117 enrolled with 87% completion and 95% job placement; job retention 73-92% from 6 months to 2 years; steady hourly wage increase	https://www.cwp.org/cwc/
Clean Water Certificate Training Program Level 200	Advanced skillset geared towards career advancement in the stormwater industry, or related fields of work		×	×		×	Candidates must have Level 100 certificate or recommendation by employer or recommendation from workforce development program	Professional advancement	35 hours	No data available	https://www.cwp.org/cwc/
National Green Infrastructure Certification Program	Base-level skill set needed for entry-level workers to properly construct, inspect and maintain green stormwater infrastructure	×	×		×		us 44	Entry Level Stormwater T Industry Employee and C Existing Industry b Employees w	Training and GI Practitioner Certification Exam (computer- based test that must be completed within a year of training)	ū	https://ngicp.org/

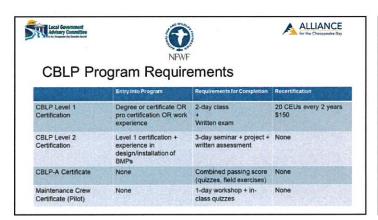
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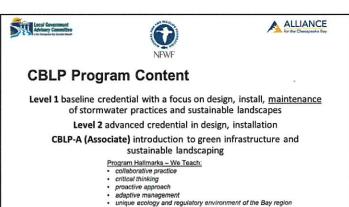
Appendix E: Case Study Slides

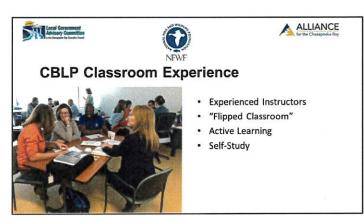
1. Chesapeake Bay Landscape Professional (CBLP) Certification Programs Beth Ginter, CBLP Coordinator



















Level 2 Intensive Seminar Content



Day 1 – Site Assessment; Soil Vegetation Protection

Day 2 – Stormwater Design & Installation

Day 3 – Natural Plant Communities







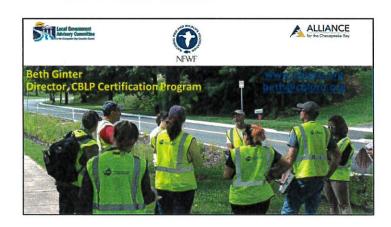
Program Outcomes/Metrics

- L1 trained: 630
- · L1 certified: 447
- L2 trained/certified: 77/60
- CBLP-A: 55
- · Advanced training attendees: 172



Level 1 "Hands On" Projects (2016-17)

Reductions: Sediment – 699,104 lbs Nitrogen –1873 lbs Phosphorus - 1117 lbs



2. Blue Ridge Community & Technical College (CTC) Cynthia Hull-Miller, Blue Ridge CTC









Stormwater & Green Infrastructure Workforce Development Forum National Conservation Training Center, Shepherdstown, WV September 11, 2019







Environmental Science Technician Program

- · 30 Credit Certificate and AAS Degree
- Two Concentrations Environmental Science Technician and Occupational Safety
- Training students for careers with consulting services, government, and
- · HS Graduates, Career Changers and those currently employed who need
- · West Virginia Invest Approved Program little to no cost
- · Advanced Grants and Learn and Earn Grants for those employed and training













Applied UAS Technologies

- Training Technicians to apply drones in everyday uses
- · Prepares students for careers with consulting services, government, and private sector-construction, maintenance, and energy.
- HS Graduates, Career Changers and those currently employed who need training
- · West Virginia Invest Approved Program little to no cost
- Advanced Grants and Learn and Earn Grants for those employed and training







Applied Laboratory Tech/ Quality Assurance Techs

- · Training Technicians for routine laboratory or field testing
- · Prepares students for careers with consulting services, government, and
- · HS Graduates, Career Changers and those currently employed who need
- · West Virginia Invest Approved Program little to no cost
- · Advanced Grants and Learn and Earn Grants for those employed and training













West Virginia Employers

Learn and Earn Grants **Advanced Grants**



Income Potentials

- Labor Statistics 2019 www.bls.gov
 - · Environmental Technicians \$44,000/yr.
 - Occupational Safety \$44,000/yr.
 - · UAS Technicians \$44,380/yr.
 - Applied Laboratory Technicians / Quality Assurance Techs \$48,000/yr.







Environmental Science Technician - Environmental Studies







Applied UAS Technologies













Applied Laboratory Tech/Quality Assurance Techs

- Quality Assurance Technician (QAT) Training

 Customized training in laboratory techniques and instrumentation, safety, and process quality.
- degree HEAPS approved







Environmental Science

- · Elizabeth Spring
- · Program Manager
- espring@blueridgectc.edu • 304-260-4380 ext. 3421

- Good option for career changes or those who already have a bachelor's













Applied UAS Technologies

- Jerry Sigado
- www.blueridgectc.edu
- · Program Coordinator
- · gsigadoi@blueridgectc.edu
- 304-260-4380 ext.3426

Education

- · Cynthia Hull-Miller
- · Associate Dean of Career Advancement Education
- chull@blueridgectc.edu
- 304-260-4380 ext. 2405
- www.blueridgectc.edu

· www.blueridgectc.edu

3. Howard EcoWorks Lori Lilly, Howard EcoWorks







Howard EcoWorks workforce programs

Stormwater & Green Infrastructure Workforce Development Forum National Conservation Training Center, Shepherdstown, WV September 11, 2019







- Summer workforce program for young adults (16-25)
- · Construct and maintain stormwater and green infrastructure projects
- Howard County residents
- Opportunities for Crew Member, Assistant Crew Leader, Crew Leader, Materials Handler, Driver, Foreman
 8-10 weeks in length
- ~\$120,000+ for 3 crews of 7 + support (does not include program management)
- Entry-level, no pre-requisites
- Receive CBLP-A certificates







- · Adult workforce program
- · Targets under-served populations
- · Construct and maintain stormwater and green infrastructure projects
- Howard County resident preferred
- · Opportunities for Crew Member, Materials Handler, Foreman
- 9-10 months in length
- ~\$100,000+ for 1 crew of 5 (does not include program management)
- · Entry-level, no pre-requisites
- · Receive CBLP-A certificates











- · Workforce program at Corrections Dept
- · Maintain native plant nursery
- · Opportunities for Nursery Internship
- ~6 weeks in length 3 weeks of classroom and 3-week internship
- ~\$15,000+ for education delivery + internships
- · Entry-level, no pre-requisites
- · Receive Landscape for Life certificates







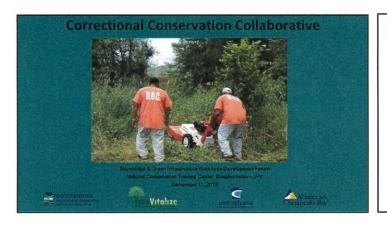








4. PA Department of Conservation & Natural Resources Arboriculture Course Shea Zwerver, PA Bureau of Forestry



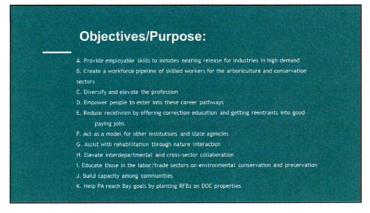






Correctional Conservation Collaborative

- Workforce Development Program in Arboriculture, Conservation and Riparian Buffers for Inmates Nearing Release
 - Target Sectors: Tree Service/Riparian Forest Buffer Sectors
 - Job/Career: Tree climber/arborist, Utility companies (line clearance), tree nursery worker, riparian forest buffer technician
 - Target Audience: Incarcerated Individuals
 - Cost/Funding: 2017-2018 = \$0 2018-2019= \$10,000 2019-2020= \$160,000









No Pre-requisites

- Requirements to enter the program/training: Be incarcerated at participating SCIs
- Requirements to earn certificate/certification: Opportunities to take Pesticide Applicators Certification and Tree Worker Climber Specialist











Program Outcomes/Metrics

Reach: 172 Inmates

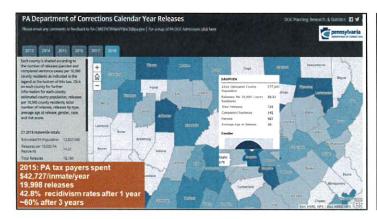
2 State Correctional Institutions

10 Programs

343 hours of class & field instruction Percentage of those released: TBD

Know of: 3 in job placement: 3 seriously interested

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Section 1	2	Philadelphia	865.9
*	3	Dauphin	685.8
*	4	Fulton	669.4
*	5	Lycoming	622.1
	6	Venango	570.5
	7	Fayette	568.8
*	8	Wyoming	494.2
*	9	Lackawanna	487.9
	10	Warren	484.7
ommitting co	unty. This rate	te per 100,000 residents. Note: incarcer does not include county or federal inm	and the second









Program Contact

Shea Zwerver, PA DCNR Bureau of Forestry/WPC, TreeVitalize Coordinator c-szwerver@pa.gov, 717.346.9583

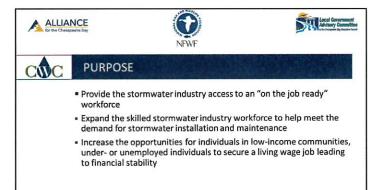
Ryan Davis, Alliance for the Chesapeake Bay, Chesapeake Forests Program Manager rdavis@allianceforthebay.org, 717.517.8698

Teddi Stark, PA DCNR Bureau of Forestry/WPC, Riparian Forest Buffer Coordinator c-tstark@pa.gov, 717.787.0656

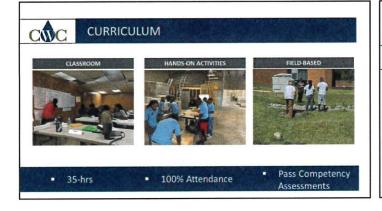
5. Clean Water Certificate Training Program Neely Law, Center for Watershed Protection

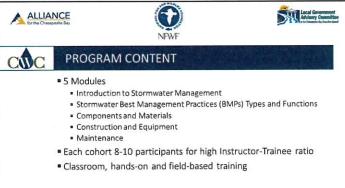




















PROGRAM OUTCOMES / METRICS

- Pilot 2017
- 2018 Full Program implementation
- Total Certificates Issued: 33 Workforce development: 27 Exsiting/Incumbant workforce: 6
- Total Job Placement WFD: 75%











CSC PROGRAM STRUCTURE

- Classroom and hands-on training (6 8 weeks)
 Covers job readiness, OSHA construction safety, and industry-specific technical skills
- On-the-job training (3 to 12 weeks)
 - Builds experience working on real industry projects in a supportive environment
- Wraparound case management services (enrollment and post-placement)
- · Covers the areas of transportation, financial, housing, health, legal, benefits, etc)
- Direct job placement
- Retention support (2 years post-placement)









PRE-REQUISITES

- Enrollment criteria
 - Drive, motivation, and commitment to the career field
- Requirements to earn certificate/certification
 - Written and hands-on competency assessments
 - · Punctuality and attendance
 - · Participation and communication
- · Ongoing requirements to maintain certifications
 - Some industry credentials require regular refreshers and/or exams















CSC OUTCOMES/METRICS

2018 Outcomes

- Enrollment: 117
- Completion: 86% ■ Placement: 94%

2015 - 2018 Retention

- Retention at 6 months: 73%
- Retention at Year 1: 83%
- Retention at Year 2: 92%

Wages

- Wages at Placement: \$15.57
- Wages at 6 months: \$16.06
- Wages at Year 1: \$16.56
- Wages at Year 2: \$17.58

ALLIANCE





CONTACT INFORMATION

Director of Education & Training Center for Watershed Protection

nll@cwp.org

410-461-8323 ext 3216 http://www.cwp.org/cwc EliAllen Director

Baltimore Center for Sustainable

eallen@civicworks.com (410) 929-6135

Wellington Bruce Ashe Associate Director

Baltimore Center for Sustainable Careers

washe@civicworks.com (410) 929-6136

http://sustainablecareers.civicworks.com/

6. RiverCorps

Josh Burch, DC Department of Energy & Environment









River Corps

- 5 month long Green Infrastructure Job Training Program
 - To equip young people in D.C. with the skills and knowledge to
 - Targeted Green Infrastructure Sector (stormwater, energy etc) & job /career
 - DC Young People Ages 18-24
 - \$400,000/year
 - · Grantee: Latin American Youth Center

















Program Outcomes/Metrics

Annual Programmatic Outcomes:

- 10 Streams Photo Monitored
- Invasive Plant Removal
- Trash Removal 25 Bioretention Cells Maintained
- 70 RiverSmart Homes
- Inspections OSHA 10 & CPR
- One acre of native plants

Youth Outcomes:

- 20 Graduates per year
- OSHA 10 & CPR
- Capstone Projects
- Employment & Educational **Progress**

Program Contacts

- Jacob Newman
- · Managing Director
- newman@layc-dc.org
- 401.218.0784
- Josh Burch
- Environmental Protection Specialist
- · josh.burch@dc.gov
- 202.734.9527

Appendix F: Selection of Workforce Development Resources

- EPA Webinar: Growing New Jobs with Green Infrastructure https://www.epa.gov/green-infrastructure/growing-new-jobs-green-infrastructure
- Urban Waters Learning Network Webinar: Training a GI Workforce https://www.rivernetwork.org/resource/webinar-gi-workforce-development/
- Sustainable Landscapes Certification Manual PA Landscape & Nursery Association https://www.plna.com/store/ViewProduct.aspx?id=2162652
- Urban Waters Learning Network reports
 - o Jobs and Equity in the Urban Forest http://www.urbanwaterslearningnetwork.org/resources/jobs-and-equity-in-the-urban-forest-apr-2019/
 - Exploring the Green Infrastructure Workforce http://www.urbanwaterslearningnetwork.org/wp-content/uploads/2017/06/Natureworks GlWorkforce Spring2017.pdf
 - Sustainable Models for Green Infrastructure Maintenance
 http://www.urbanwaterslearningnetwork.org/wp-content/uploads/2017/10/Great-Lakes-Sustainable-Models-for-Gl-Maintenance-Final-Report-05232016.pdf
- American Rivers report: Staying Green and Growing Jobs http://www.americanrivers.org/wp-content/uploads/2016/05/staying-green-and-growing-jobs.pdf
- Stormwater PA Case Study: Healthy Urban Waters: Empowering People, Improving Communities, Creating Jobs http://stormwaterpa.org/healthy-urban-waters.html
- Harvard Law School: Certifications for Green Infrastructure Professionals: The Current State,
 Recommended Best Practices, and What Governments Can Do to Help http://eelp.law.harvard.edu/wp-content/uploads/certifications-green-infrastructure-professionals.pdf
- Pacific Institute report: Water Works-Rebuilding Infrastructure Creating Jobs Greening the Environments https://pacinst.org/wp-content/uploads/2013/02/water-works3.pdf
- GSI Partners: Capturing the Storm: Profits, Jobs, and Training in Philadelphia's Stormwater Industry https://gsipartners.sbnphiladelphia.org/wp-content/uploads/2018/10/Capturing-the-Storm-2010.pdf
- National Green Infrastructure Certification Program https://ngicp.org/
- Bridging the Gap (Kansas City, MO) https://bridgingthegap.org/green-infrastructure-management/
- Green Infrastructure and Resilience Institute https://www.southface.org/programs/giri/
- Jobs for the Future https://www.jff.org/

Appendix G. Needs Assessment Example

(Provided by Cynthia Hull, Blue Ridge Community and Technical College)

Labor statistics are a common source of information to support a needs assessment in addition to other databases and employer surveys. In general, the basic information for a needs assessment are the wages for the jobs for which training, course or program is developed along with the existing and projected employment growth for the industry or field of work. The information available for each jurisdiction may vary. There is no formal industry classification of stormwater management jobs, and professional qualifications for workers in this industry. The stormwater industry workforce is a hybrid of traditional occupations; a stormwater industry employer SIC does not exist. This presents a challenge to characterize this industry's workforce effectively. Relevant job classifications for entry-level stormwater industry positions are laborers, but they may encompass a wide range of jobs to include for example: landscaping, excavation, pipelaying, pavement installation, etc. The majority of the occupations require no job experience, nor any formal educational credentials, nor a high school diploma.

A summary of information prepared by Blue Ridge Community and Technical College for a new program is provided below. An example set of questions are provided below. Briefly describe the project for which funds are being requested.

- What are the goals and objectives of the program? (Please include the specific business sector, training needs, and the documented job market demand for the program/training)
- Of the participants trained during the grant period, what is the job placement rate, wages and benefits expected upon completion of the program?
- Provide a detailed work plan that would allow someone to gauge the progress of the program.

Data Sources Available in West Virginia

Pay, Educational requirements, Job Outlook, Job descriptions

Bureau of Labor Statistics, Occupational Handbook, www.bls.gov

Mean, Entry, Experienced and Median Wage

Workforce West Virginia, Occupational Wages, http://lmi.workforcewv.org/occupationalwagesqtrly.html

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