Proposal 12. Table 1.

Your Name:	Julie Winters
Goal Implementation Team:	Enhance Partnering, Leadership and Management GIT, Budget &
	Finance Workgroup
Project Title:	SRS Financing Strategy/System Forum
Project Type (See Section IV	Metric Development and Tracking
above):	
Goal/Outcome:	All Outcomes in the Chesapeake Bay Watershed Agreement 2014
Estimated Cost:	\$55,000
Justification: Provide a brief	Part 1: Convene one-day forum to begin development of
description of the work and	financing strategies/system that are tailored to the Chesapeake
why it is needed. It is	Bay Watershed Agreement Management Strategies for the
recommended that you draw	specific outcomes.
upon one or more work plans.	Part 2: Provide access to experts for follow up (to part 1) advice
	on finance for specific outcomes.

Methodology: Provide a 1-2 paragraph description of how the work is likely to be accomplished.

<u>Financing Strategy Forum output</u>: Participating Goal Implementation Teams (GIT) and Workgroups will develop initial specific/unique financing strategies specific to the Management Strategy outcomes.

The process of the Forum's working sessions on financing strategies will serve as both a learning exercise and as a start to an anticipated long process for a finance system to be developed for each outcome and/or GIT. The process to develop the financing system is anticipated to be incorporated into the Strategy Review System for the Chesapeake Bay Program with action items to be the incorporated into the FY2018-2019 biennial workplans. The financing system will be comprised of the many and connected outcome financing strategies. Financing strategies will advance implementation the priority action items with measureable results.

<u>Planning group</u>: Small planning group (group intended to sunset) convened to further develop and implement this day-long working session scope; includes development and distribution of advance homework materials, securing space, speakers, possible facilitators, and other logistics. Small group will work through a modified strength, weaknesses, opportunities, and threats (SWOT) analysis; identify overarching and common finance themes; and identify experts.

<u>Follow-up expert input</u>: Experts will be available to outcomes to provide follow-up advice on finance strategy and system specifics for each outcome.

The follow-up advice is to assist specific outcomes in the build out the initial concepts identified during the one-day forum.

This funding will be used to pay for meeting support and then the follow-up expert input. Meeting support estimated budget is \$25,000, and follow-advice honoraria for experts is \$30,000. Success of this project is that each of the 31 outcomes identifies some elements of the financial system, and approximately 10 to 15 outcomes have 75% of the financial systems defined.

The BFWG will coordinate and align the implementation of the project with the findings / recommendations of the Chesapeake Bay Programs' Environmental Finance Symposium Report Action Team report. The Path

	Forward, CB Environmental Finance Symposium
	Recommendations and Final Report, April 2017. The BFWG will
	leverage publications available on financing strategies for many
	of the outcomes available from the Environmental Finance
	Centers and the Water Environment Federation (e.g., Financing
	Strategies chapter of WEF's publication on Green Infrastructure
	Implementation). Presentations on the strategies are available and
	I will be glad to make them available, if interested.
	Please see the following paper for further explanation on
	what is envisioned as the Financing or Financial System
	mentioned in the application.
Cross-Goal Benefits: What	All Outcomes in the Chesapeake Bay Watershed Agreement 2014
other goals may be advanced	
through this work?	
Are you willing to serve as	Yes
GIT lead? (see description of	
the role in Section VI above)	

Table 2. – Component 1

Table 2. Component I	
GIT Lead Name:	Julie Winters
Goal Implementation	GIT 6, Budget and Finance Workgroups (BFWG)
Team:	
Project Title:	SRS Finance Forum – Meeting Planning & Support
Refined Cost Estimate:	Total: \$25,000 for meeting planning & support
Estimated Project	Detail the project timeline, including the end date.
Duration:	
Statement of Work:	The scope of work for this RFP is to provide meeting planning and support for the SRS Finance Forum. The purpose of the Finance Forum is to convene a one-day work session which will result in identification of finance options and enabling conditions for participating outcomes and the related biennial action plans. The target is to hold the Forum on a day in March or April (on a Tuesday, Wednesday or Thursday).
	The contractor will work closely with the BFWG chair, coordinator, and staffer and then make logistical arrangements and flawlessly execute a one-day meeting. The contractor is responsible for: securing the meeting space location – including tables and chairs (with plenary meeting space and suitable for 5 to 10 breakout groups at locations approved by the BFWG coordinator); providing necessary IT presentation (projector and screen, with computer hook ups and electronic pointer) and phone conferencing equipment; compiling and distributing electronically advance meeting materials and logistical information; inviting and confirming meeting presenters;

	maintaining the meeting participant list; meeting space set up; providing day of meeting materials, tent cards, 10 sets of flip charts/easels and pens; and then breakdown the meeting space and return the equipment after the meeting ends.
	The contractor will provide for coffee and lunch, to be paid for
	by the meeting participants, or via private sponsorship, and not
	out of the budget for the activity funded by this RFP; no federal
	funds may be used to pay for meeting refreshments. Secure
	sponsorships for coffee, food and refreshments.
List specific deliverables/	- Statement of pre-meeting activities/timeline(s) to ensure
products to be provided	completion of the outcomes in the above statement of work.
by the contractor:	- Final plan for execution of the meeting, to be delivered no
	later than two weeks prior to the meeting.
QAPP:	No environmental data be generated and a quality assurance plan
	is not required.
Qualifications – List	The successful bidder will describe and demonstrate prior
specific skills and	experience and examples that show ability and skills to provide
experience required of	the meeting planning and support for other similar meetings. The
winning bidder:	successful bidder is expected to have a wealth of vendor
	contacts, and be resourceful and creative in carrying out this
	work. Five references are requested. Bidders will establish prior
	experience working with the Chesapeake Bay program. The
	bidder will provide meeting planning and support using the most
	cost effective means.
Bidders List:	Dan Nees, University of Maryland Environmental Finance
	Center, dnees@umd.edu
Reviewers List:	Julie Winters, winters.julie@epa.gov
	Jim Edward, edward.james@epa.gov
	Emily Freeman, <u>freeman.emily@epa.gov</u>

Table 2. – Component 2

GIT Lead Name:	Julie Winters
Goal Implementation	GIT 6, Budget and Finance Workgroups (BFWG)
Team:	
Project Title:	SRS Finance Forum – Expert Honoraria
Refined Cost Estimate:	Total: \$30,000 for expert honoraria
Estimated Project	February 2018 to January 2019
Duration:	
Statement of Work:	The scope of work for this RFP is to pay honoraria to experts.
	The experts are individuals from the private sector that have
	environmental financing expertise. Experts will be identified by
	the BFWG, the University of Maryland Environmental Finance
	Center, outcome workgroups, jurisdictions and those engaged at

	Jim Edward, edward.james@epa.gov Emily Freeman, freeman.emily@epa.gov
Reviewers List:	Julie Winters, winters.julie@epa.gov
	Center, dnees@umd.edu
Bidders List:	Dan Nees, University of Maryland Environmental Finance
	the total project budget, for performing this work.
	demonstrate minimal charges, and not to exceed 5% (or less) of
winning bidder:	described in "list of specific deliverables/products to be provided by the contractor." In addition, successful contractor will
experience required of	accounting, tracking, execute payments, and reporting as
specific skills and	experience and examples that show ability and skills to provide
Qualifications – List	The successful bidder will describe and demonstrate prior
O 100 41 T	is not required.
QAPP:	No environmental data be generated and a quality assurance plan
	(totals and by hour).
	hours by expert for each outcome workgroup and amounts paid
	hour), 2) payment of honoraria to experts, 3) final report of
-	review/comment document) and amounts paid (totals and by
by the contractor:	expertise provided, e.g., advice through discussion,
products to be provided	workgroup the experts advise (including a short description of
List specific deliverables/	1) accounting for hours for each expert and for which outcome
	day forum and for follow-up advice to the outcome workgroups.
	available for a total of 400 to 600 hours to participate in the one-
	finance experts. The environmental finance experts will be
	workgroups, BFWG, and the to be identified environmental
	the Chesapeake Bay partners, specifically the outcome
	Thursday). The one-day session will include participation from
	a day in March or April (on a Tuesday, Wednesday or
	related biennial action plans. The target is to hold the Forum on
	charrette which will result in identification of finance options and enabling conditions for participating outcomes and the
	The purpose of the one-day Finance Forum is to convene a
	outcome workgroups.
	session/charrette and then provide ongoing advice to the selected
	The experts will both participate in a one-day work
	communication the experts to the successful awardee.
	the local community/government level. The BFWG will